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**LINEAR PROGRAMMING FOR PRODUCTION
PLANNING OF FLAT PANEL DISPLAY**

By

KHALED MOHAMMED HUSSEIN AL-KUHALI

(0940510426)

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DECLARATION OF THESIS

Author's full name : **KHALED MOHAMMED HUSSEIN AL-KUHALI**

Date of birth : **13TH OCTOBER 1965**

Title : **LINEAR PROGRAMMING FOR PRODUCTION PLANNING OF
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TABLE OF CONTENTS

	PAGE
DECLARATION OF THESIS	I
ACKNOWLEDGEMENT	li
TABLE OF CONTENT	lii
LIST OF TABLES	Viii
LIST OF FIGURES	ix
LIST OF EQUATIONS	x
ABSTRAK	Xiii
ABSTRACT	xiv
CHAPTER 1 INTRODUCTION	1
1.1 Background of the Study	1
1.2 Problem Statement	7
1.3 Research Aim and Objectives	8
1.4 Project Execution Framework	9
1.5 Significance of the Study	11
1.5.1 Practical Significance	12
1.5.2 Academic Significance	12
1.6 Assumptions and Limitations	13
1.7 Theoretical Framework	14
1.8 Expected Finding	14
1.9 Layout of the Dissertation	15
CHAPTER 2 LITERATURE REVIEW	16
2.1 Introduction	16
2.2 Opportunities in the Malaysian Flat Panel Industry	17
2.2.1 Opportunities in the Market Demand Conditions	18
2.2.2 Opportunities in the Related Region and Supporting Parties	20

2.2.3	Opportunities in the Improving Current Status of Flat Panel Display Manufacturing with Investments	21
2.3	Local and Foreign Companies Operated within Malaysian Flat Panel Display Industry	22
2.4	Manufacturing Process of Flat Panel Displays	24
2.5	Linear Programming	27
2.5.1	Definition	27
2.5.2	Graphical method linear programming	29
2.5.3	Simplex Method	30
2.5.4	Linear programming Modeling	31
2.6	Aggregate Production planning	36
2.6.1	Definition	36
2.6.2	Applications of Linear Programming to Aggregate Production Planning	39
2.6.3	Piecewise Cost Functions in Relation to Aggregate Production Planning	52
2.7	Aggregate production Planning Strategies	57
2.7.1	Level Strategy	58
2.7.2	Chase Strategy	58
2.8	Material Planning Requirements	60
2.8.1	Definition	60
2.8.2	Applications of Linear Programming to Material Requirement Planning	62
2.9	Production Planning Models Developed for Flat Panel Display	65
2.10	Summary	69
CHAPTER 3 RESEARCH METHODOLOGY		75
3.1	Introduction	75
3.2	Background of Problem Definition	78

3.3	Aggregate Production Planning	79
3.3.1	General Production Cost Calculation	80
3.3.2	Calculation of Additional Costs Incurred Due to Overtime Production	80
3.3.3	Calculation of Additional Costs Incurred Due to Subcontracting	81
3.3.4	Calculation of Inventory Carrying Costs	82
3.3.5	Backorder Costs	83
3.3.6	Costs Related with the Change of Labor Levels	84
3.3.7	Objective Function for the Aggregate Production Planning Model	86
3.3.8	Constraints Related with the Developed Linear Programming Model for Aggregate Production Planning	88
3.3.9	Constraints Related with the Inventory Levels	88
3.3.10	Constraints Related with the Employee Levels	90
3.3.11	Constraints Related with the Machine Requirement	92
3.3.12	Constraints Related with the Warehouse Capacity	93
3.3.13	Non negative Constraints	93
3.4	Piecewise Linear Production Cost Functions	94
3.5	Material Requirement Planning	101
3.5.1	Calculation of Total Inventory Stock Value Related with the Color Filter	102
3.5.2	Calculation of Total Inventory Stock Value Related with the Glass Substrate	103
3.5.3	Calculation of Total Inventory Stock Value Related with the ICs Required for Drivers	104
3.5.4	Calculation of total inventory stock value related with the Backlight modules	105
3.5.5	Calculation of Total Inventory Stock Value Related to Polarizer	106

3.5.6	Calculation of the Finished Goods Stock Inventory	106
3.5.7	Suggested Objective Function for the Developed Linear Programming Model on Material Requirement Planning	107
3.5.8	Constraints related with Material Requirement Plan	110
3.5.9	Constraint related with the Expected Market Demand Condition For LCD Products	110
3.5.10	Constraints Related with the Raw Material Requirement	112
3.5.11	Non negative Constraints Related with the Material Requirement Planning Model	114
3.6	Summary of All Completed Linear Programming Models with Standard Formats	114
3.6.1	Standard Form of Linear Programming Model for Aggregate Production Planning	115
3.6.2	Standard Form of the Linear Programming Model for Piecewise Cost Functions	117
3.6.3	Standard Form of the Linear Programming Model for Material Requirement Planning	117
CHAPTER 4 RESULTS AND DISCUSSIONS		120
4.1	Introduction	120
4.2	Results and Discussions on the Developed Aggregate Production Plan Based on Linear Programming	120
4.2.1	Test and Validity Results of the Developed Linear Programming Model for Aggregate Production Planning	120
4.2.1.1	Company A	121
4.2.1.2	Sensitivity Analysis for Company A	127
4.2.1.3	Varying Production Cost for LCD2 with Respect to product Cost for Company A	127
4.2.1.4	Varying Production Costs of LCD1 and LCD2 with Inventory Cost for Company A	128
4.2.1.5	Varying Production Cost for LCD1 with Product Cost for Company A	131
4.2.1.6	Further Solution for Aggregate Production Planning by	132

	Strategies for Company A	
4.2.2.1	Company B	132
4.2.2.2	Sensitivity Analysis for Company B	137
4.2.2.3	Varying Production Cost for LCD with Product Cost for Company B	138
4.2.2.4	Varying Production Cost for LCD with Inventory Cost for Company B	140
4.2.3.1	Company C	142
4.2.3.2	Sensitivity Analysis for Company C	147
4.2.3.3	Varying Production Cost for LCD with Product Cost for Company C	147
4.2.3.4	Varying Production Cost for LCD with Inventory Cost for Company C	149
4.3	Results and Discussions on the Developed Linear Programming Model with Piecewise Cost Functions	151
4.3.1	Test and Validity Results of the Developed Linear Programming Model for Piecewise Cost Functions	151
4.3.1.1	Company A	152
4.3.1.2	Company B	156
4.3.1.3	Company C	161
4.4	Comments on Aggregate Production Planning	164
4.5	Results and Discussions on the Developed Material Requirement Plan Based on Linear Programming	166
4.5.1	Test and validity Results of the Developed Linear Programming Model for Material Requirement Planning	166
4.5.1.1	Company A	167
4.5.1.2	Company B	170
4.5.1.3	Company C	174

CHAPTER 5 CONCLUSIONS AND RECOMMENDATIONS	179
5.1 Introduction	179
5.2 Conclusion on the developed model on aggregate production plan	180
5.3 Conclusion on the developed piecewise linear cost functions	180
5.4 Conclusion on the developed model on material requirement plan	181
5.5 Recommendations	181
REFERENCES	183
APPENDIX - A	192
APPENDIX - B	200
APPENDIX - C	212
LIST OF PUBLICATIONS	215

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LIST OF TABLES

NO.		PAGE
2.1	Variation of average diagonal sizes of most popularly demanded flat panel display products	19
2.2	Some of the manufacturers operated within Malaysian Flat Panel Display industry	23
2.3	Some customer companies depend on Malaysian Flat Panel Display manufacturers	23
2.4	Some local suppliers related with Malaysian Flat Panel Display industry	24
3.5	Summary of the models	70
4.1	Company A initial variables data	123
4.2	Company A initial periodic variables data	124
4.3	Company A data per unit information relevant to objective function	124
4.4	Optimized decision variables obtained for the four selected periods using the proposed aggregate production planning model for Company A	125
4.5	Varying production cost for LCD type 2 with product cost for Company A	128
4.6	Varying production costs of LCD type 1 with inventory cost for Company A	129
4.7	Varying production costs of LCD type 2 with inventory cost for Company A	130
4.8	Varying Production Cost for LCD type 1 with product cost for Company A	131
4.9	Total cost for aggregate production planning for Company A	132
4.10	Company B initial variables data	134
4.11	Company B initial periodic variables data	134
4.12	Company B data per unit information relevant to objective function	135
4.13	Optimized decision variables obtained for four selected periods using the proposed aggregate production planning model for	135

	Company B	
4.14	Varying production cost for LCD with product cost for Company B	139
4.15	Varying production costs of LCD with inventory Cost for Company B	141
4.16	Company C initial variable data	143
4.17	Company C initial periodic variables data	144
4.18	Company C data per unit information relevant to objective function	144
4.19	Optimized decision variables obtained for the four selected periods using the proposed aggregate production planning model for Company C	145
4.20	Varying production cost for LCD with product cost for Company C	148
4.21	Varying production costs of LCD by inventory cost for Company C	150
4.22	Re –estimated figures of the initial variables for Company A	152
4.23	Re-estimated figures of the initial periodic variables for Company A	153
4.24	Re-estimation on per unit information relevant to objective function for Company A	153
4.25	Optimized decision variable ranges recalculated with piecewise cost functions for Company A	154
4.26	Re –estimated figures of the initial variables for Company B	157
4.27	Re-estimated figures of the initial periodic variables for Company B	157
4.28	Re-estimation on per unit information relevant to objective function for Company B	158
4.29	Optimized decision variable ranges recalculated with piecewise cost functions for Company B	159
4.30	Re –estimated figures of the initial variables for Company C	161
4.31	Re-estimated figures of the initial periodic variables for Company C	162
4.32	Re-estimation on per unit information relevant to objective function for Company C	162
4.33	Optimized decision variable ranges recalculated with piecewise cost functions for Company C	163

4.34	Summary of Total Cost for Industry	165
4.35	Comparison of APP Model	166
4.36	Forecasting of material requirement plan within four periods for Company A	168
4.37	Company B data per unit information relevant to objective function for MRP	170
4.38	Company B initial periodic variable data for MRP	171
4.39	Forecasting of material requirement plan within four periods for Company B	172
4.40	Company C data per unit information relevant to objective function for MRP	174
4.41	Company C initial periodic variable data for MRP	175
4.42	Forecasting of material requirement plan within four periods for Company C	176

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LIST OF FIGURES

NO.		PAGE
1.1	Global market construction for the flat panel displays	2
1.2	Analysis of cost of flat panel display related with total production cost of related appliances	3
1.3	TFT LCD manufacturers market share within the East Asia – 2010	5
1.4	Porter’s diamond reflecting determinants of competitive advantage	5
1.5	Schematic diagram to illustrate the production process	10
2.1	Schematic diagram of a liquid crystal display internal manufacturing process	25
2.2	Supply chain planning matrix	37
2.3	Inputs and outputs of the aggregate production planning	39
2.4	Steps in implementing an aggregate production plan by means of computer spreadsheet application	51
2.5	Inventory cycle	61
2.6	Relationship between the elements of the total inventory cost	64
3.1	Flow chart of methodology	77
3.2	Development stages of Equation 4.18	100
4.1	Linear programming cost for Company A	126
4.2	Variation of the total production cost of LCD type 1 with respect to inventory cost for Company A.	129
4.3	Variation of the total production cost of LCD type 2 with respect to inventory cost for Company A.	130
4.4	Variation of the total production cost of LCD with respect to Product cost for Company B	140
4.5	Variation of the total production cost of LCD with respect to inventory cost for Company B	142
4.6	Variation of the total production cost of LCD with respect to product cost for Company C	149

4.7	Variation of the total production cost of LCD with respect to inventory cost for Company C	151
4.8	Piecewise production cost for Company A	155
4.9	Comparison of total inventory cost between LPM and ERPF for Company B	172
4.10	Comparison of Total Inventory Cost between LPM and ERPF for Company C	176

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LIST OF EQUATIONS

NO.		PAGE
1.1	Edited version of Wight's (1984) manufacturing equation suitable for a modern product manufacturing firm (Source: Raguz, 2007)	9
2.1	General representation of a linear programming model	28
2.2	Typical objective function with constraints to be used in an aggregate production plan	40
2.3	More precise basic objective function including all ingredients	41
2.4	Guillermo presented aggregate production planning linear programming mode	44
2.5	More complex model of linear programming model developed for aggregate production planning	46
2.6	Objective function to analyze the common decision variables exist within a aggregate production planning model	49
2.7	Standard form of a piece wise linear programming model	52
2.8	Another format for a piece wise linear programming model	53
2.9	Linear programming model with an objective function to minimize inventory levels	62
2.10	Objective function of a linear programming based aggregate planning model developed for Chinese LCD industry	66
2.11	Linear programming objective function of a material requirement plan developed targeting the Taiwan TFT LCD industry	68
3.1	Elements of the total cost taken in to account	79
3.2	Calculation of general production cost	80
3.3	Calculation of additional costs related to overtime production	81
3.4	Calculation of additional costs related to subcontracted production	82
3.5	Calculation of inventory carrying costs	83
3.6	Calculation of backorder costs	84
3.7	Calculation of cost incurred with the labor level changes	85

3.8	Suggested objective function for the aggregate production plan and its development stages	87
3.9	Constraint related with the inventory levels	89
3.10	Constraint related with the employee levels – I	90
3.11	Constraint related with the employee levels – II	91
3.12	Constraint related with the machine requirement	92
3.13	Constraint related with the warehouse space capacity	93
3.14	Non negative constraints	94
3.15	Defining the range of developed objective function	97
3.16	Converted constraints with a single fuzzy variable	98
3.17	Converted constraint with two fuzzy variables	99
3.18	Suggested piecewise linear cost functions for the developed linear program model representing aggregate production plan	100
3.19	Estimated calculation of color filter inventory stock requirement	103
3.20	Estimated calculation of glass substrate inventory stock requirement	104
3.21	Estimated calculation of driver IC inventory stock requirement	104
3.22	Estimated calculation of backlight module inventory stock requirement	105
3.23	Estimated calculation of polarizer inventory stock requirement	106
3.24	Estimated calculation of total finished goods inventory value	107
3.25	Objective function suggested for material requirement planning	109
3.26	Constraint related with expected market demand	112
3.27	Constraints related with expected raw material requirement	113
3.28	Non negative constraints related with raw material requirement	114
3.29	Suggested linear programming model to aggregate production planning	115

3.30	Suggested linear programming model with piecewise cost functions	117
3.31	Suggested linear programming model to material requirement plan	117

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Program Linear Untuk Perancangan Pengeluaran Pelan Panel Flat

ABSTRAK

Perancangan pengeluaran paparan panel rata mempunyai kepentingan kepada Malaysia melalui dua perspektif: akademik dan industri. Pada perspektif akademik, tiada kajian terperinci di peringkat lokal yang dapat memenuhi keperluan industri. Dari perspektif industri pengeluaran paparan panel rata tempatan, industri ini mengalami kesukaran dalam pasaran antarabangsa kerana teknik perancangan pengeluaran yang digunakan adalah terhad, menyebabkan industri tempatan ketinggalan di belakang pesaing. Disertasi ini menumpu kepada pembangunan model yang sesuai untuk digunakan dalam perancangan pengeluaran pembuatan paparan panel rata yang dihasilkan secara tempatan. Tiga (3) model telah dicadangkan untuk digunakan oleh syarikat tempatan, di mana model-model itu mengambilkira keperluan-keperluan teknik pengaturcaraan lurus. Model-model ini merangkumi perancangan pengeluaran secara agregat, fungsi kos seunit yang membawa kepada ramalan di bawah persekitaran kabur, dan perancangan keperluan bahan. Keputusan daripada pelaksanaan model-model tersebut dibandingkan dengan kaedah sedia ada yang digunakan di industri. Keputusan menunjukkan bahawa di bawah keadaan stabil, pelan pengeluaran agregat yang lebih baik boleh diperolehi dengan menggunakan model pengaturcaraan lurus (model 1), manakala di bawah persekitaran kabur, pelan pengeluaran agregat yang lebih baik boleh diperolehi dengan menggunakan model fungsi kos seunit (model 2) yang lebih fleksibel daripada model pengaturcaraan lurus (model 1). Kos pengeluaran, apabila model 1 digunakan, berkurangan sebanyak 34%, manakala kos ini, apabila menggunakan model 2, turun antara 28%-40% berbanding kos kilang sebenar. Model ketiga (model 3), yang menggunakan pengaturcaraan lurus ke atas pelan keperluan bahan, menunjukkan sedikit pengurangan kos berbanding fungsi sistem ERP sedia ada, dan ini menunjukkan bahawa ia lebih berkeupayaan untuk membuat ramalan inventori yang kurang berbanding ramalan yang dibuat oleh sistem ERP. Maka, model 3 sangat berkemampuan untuk mencari titik terbaik agar paras inventori yang minimum tercapai, di mana ramalan keadaan yang diperlukan tetap dipenuhi. Di masa akan datang, adalah dijangka bahawa pembangunan dalam bidang ini akan menghasilkan penambahbaikan kepada model-model yang dibangunkan dalam disertasi ini. Untuk memenuhi tujuan, beberapa peluang yang berpotensi yang bersesuaian dikenalpasti untuk ditambahbaik dan ditonjolkan untuk manfaat penyelidik di masa akan datang.

Linear Programming for Production Planning of Flat Panel Display

ABSTRACT

Production planning of flat panel displays is having a great importance to Malaysia from two perspectives: academic and industrial. From the academic perspective, work that fulfills local industry requirements has not been found. From the perspective of local flat panel display manufacturing industry, the industry is facing greater difficulties in the world market due to the lack of techniques in production planning, causing it to lag behind the competition. This dissertation looks into developing appropriate models to be used in production planning of local flat panel display manufacturers. Three models have been suggested to be used by local companies, whereby the models take into account requirements based on linear programming techniques. The models developed cover aggregate production planning, piecewise cost functions directed towards forecasting under fuzzy environment conditions, and a material requirement plan. Results from the implementation of the models on three industries (A, B, C) are compared with existing methods used in the industries. The results indicated that in stable (deterministic) conditions, an aggregate production plan can be obtained by a linear programming model (model 1), while in a fuzzy environment, a better aggregate production plan can be obtained by piecewise linear production cost functions model (model 2) which is more flexible than the linear programming model (model 1). The cost of production, when model 1 was used, dropped by 34%, while the cost, when using model 2, dropped between 28% - 40% compared to actual factory costs. The total production cost of company A, company B, and company C are presented. Overall, both models linear programming and linear piecewise cost functions minimized the total cost of production for the three companies. Thus, this is an evidence of the applicability of the models. The third model (model 3), which used linear programming on material requirement plan, showed a reduction in cost compared to the in-built ERP system function for company A, company B, and company C, and showed that it is capable of forecasting lower inventory capacity compared to the forecasted results of the current ERP system. Therefore, model (3) is very much capable of finding the best point of attaining minimum inventory levels whilst meeting the forecasted demand conditions. In the future, it is expected that new developments in this field will result in improvements of the models developed in this dissertation. To satisfy this intention, certain key potential opportunities are highlighted to be further improved.

CHAPTER 1

INTRODUCTION

1.1 Background of the Study

Flat panel display (FPD) is a rapidly developing industry in the last decades. It is closely interlinked with most of the electronic and electrical products available today. Continuous improvement of the existing characteristics of the FPD, as well as the introduction of FPDs having novel characteristics with different technologies is one of the main reasons for this continuous growth of sales in the international markets. By definition, the product range belonging to FPD include basic routine applications such as television, desktop screen, laptop screen, computer monitor and screen, mobile phone screen, calculator, and camera. There are also specialized niche ends like special medical devices, astronautical products, automobile applications, other multimedia products, and many others. FPDs are far lighter and thinner than the traditional cathode ray tube (CRT) and are usually less than 10 centimeters (3.9 in) thick.

Wright (2007) stated that FPD production is expected to grow to be up to 98% of the global electronic display product market by the end of 2017. The total market is said to have an estimated overall value of \$79 billion at the end of 2006. SRI Consulting (2007) has issued a report on a ten-year forecast of the FPD market, including possible trends, critical success factors, and opportunities. This report also analyses the existing technologies and applications related with the FPD industry.

The technologies related to FPD applications are liquid crystal displays (LCDs), organic light emitting diodes (OLEDs), plasma display panels (PDPs) and field emission and flexible displays (SRI Consulting, 2007). Among these products, liquid crystal display is said to be dominant within the FPD market, with a 77% market capitalization. Its annual expected growth is 17%. It has been estimated that liquid crystal displays have a \$ 1 billion market globally, with a total visual area of 39 million square meters at the end of 2007. The total visual area is predicted to be 84 million square meters at the end of 2013.

In Figure 1.1 the existing construction of the flat panel display industry as well as the potential behavior within the next few years are shown. As can be seen from this historical and expected market behavior, liquid crystal displays are the dominant products in global market of flat panel display. Therefore if any research is carried out related with the improving of existing production systems of flat panel displays, main target should be towards the improving the liquid crystal displays further since it carries higher opportunity than to the other mechanisms in terms of returns, compared to others in the display industry.

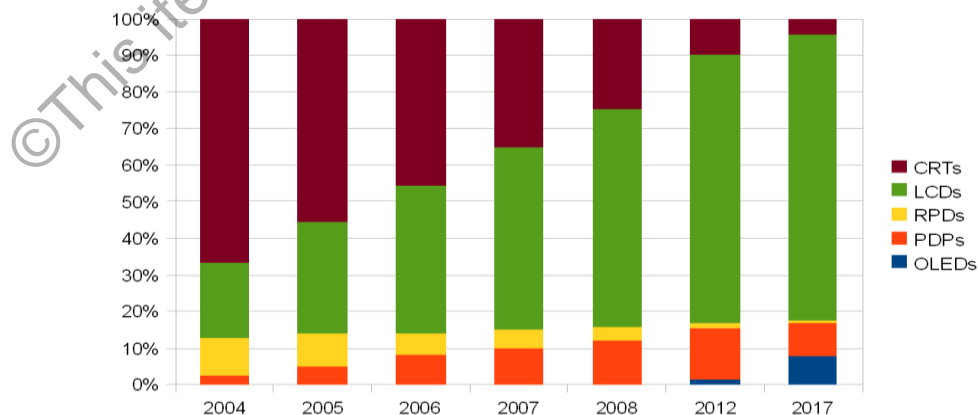


Figure 1.1: Global market construction for the flat panel displays
(Source: SRI Consulting, 2007)

A critical point that must be highlighted is that the FPD is closely interrelated to other industries. This is due to the fact that the FPD, on its own, is not a complete product. It is merely a portion of the end user's requirement. If the contribution of the FPD is vital to the completion of the other products, and if its cost requirement is also the same, then, the relevant products' dependency on the FPD will be immense. Therefore, an in-depth knowledge of the targeted industries' dependency on the FPD should be acquired appropriately. Lalama (1994) identified the cost wise importance of the FPDs in related electronic equipments, as indicated in Figure 1.2.

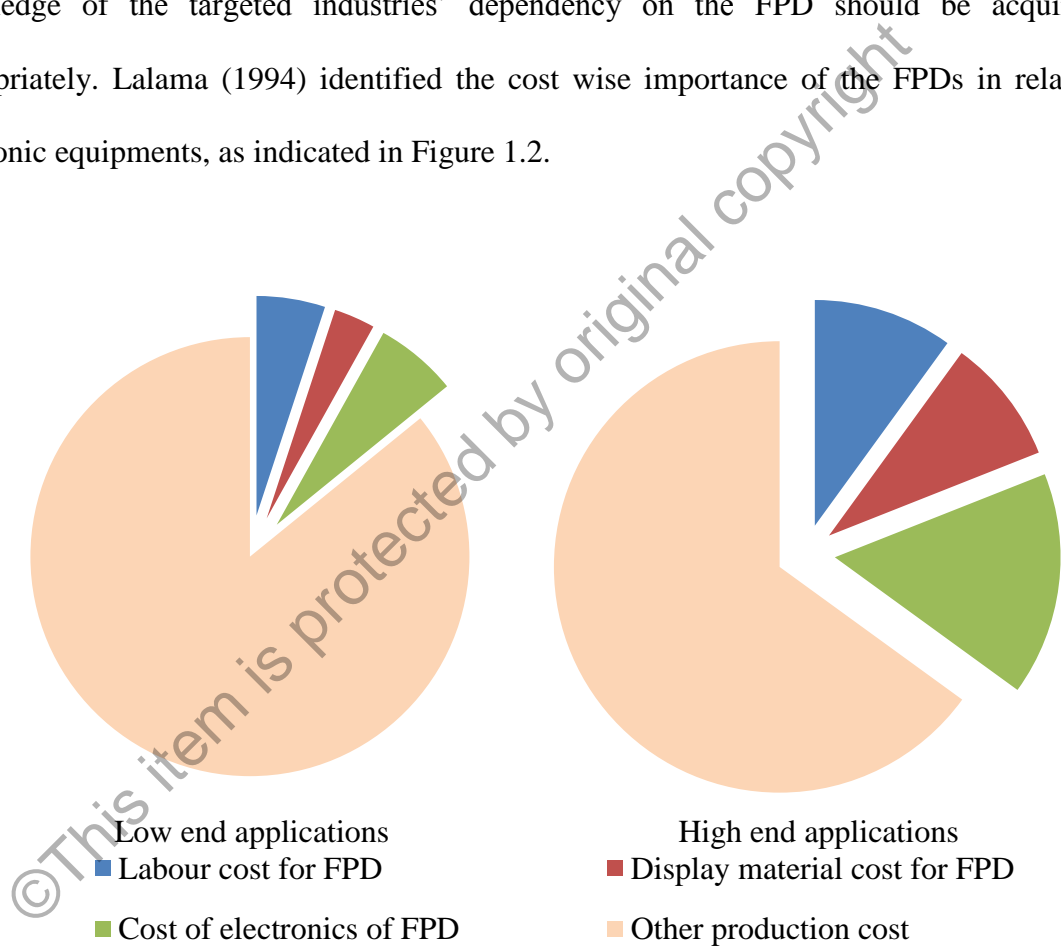


Figure 1.2: Analysis of cost of flat panel display related with total production cost of related appliances. (Source: Lalama, 1994)

All applications related to FPDs are split into two major sections, namely low end and high end applications, as shown in Figure 1.2. Low end applications refer to equipments with small FPDs. An example is that of terminal applications. In contrast, high

end applications refer to applications with large FPDs, like computer screens and some video enhancing applications. The combination of the costs of labor, direct materials, and electronics within the FPDs comprises the total FPD cost representation within a selected application.

Depending on the exact application, for low end applications, the cost of FPDs have been found to be approximately 15% of the cost of the complete product, whilst for the high end applications, the figure is approximately 35%. Therefore it is obvious that whether it is a low end or high end application, the cost of the FPD is quite considerable. Using Porter's (1980) cost leadership strategy, FPD production gives good opportunity for companies to achieve competitive edge over other global companies. Nevertheless it should be noted that to make this happen, proper means of cost controlling should be introduced in relation to FPD manufacturing.

East Asia is considered a leading supplier for FPDs to the worldwide market. According to the NPD group, the global market share is approximately 98%. Four countries, namely Japan, Korea, China and Taiwan have huge market capitalization within this region. Figure 1.3 shows TFT LCD export for portable navigation applications and for automotive monitors. The major FPD manufacturing companies that operate within the region are Samsung, LG display, Chi Mei Innolux, ALIO, Sharp, Sony, Sanyo, Vizio, Toshiba, Citizen, Casio, Hitachi and Panasonic. This implies that it would be difficult for countries like Malaysia to build up FPD capacity and market for export within the region due to the existing intense competition already in place.

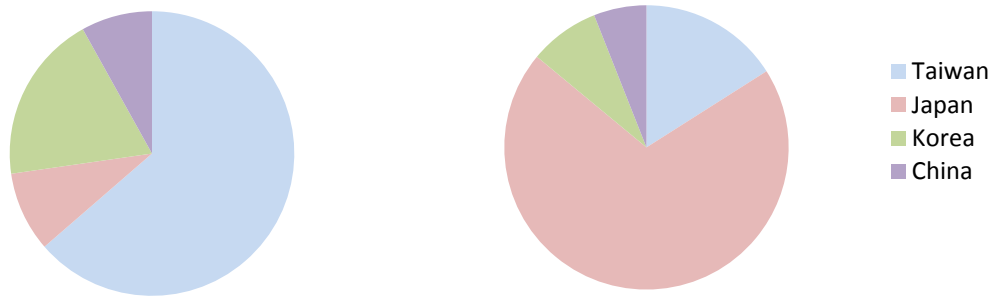


Figure 1.3: TFT LCD manufacturers market share within the East Asia – 2010
(Source: NPD Group, 2010)

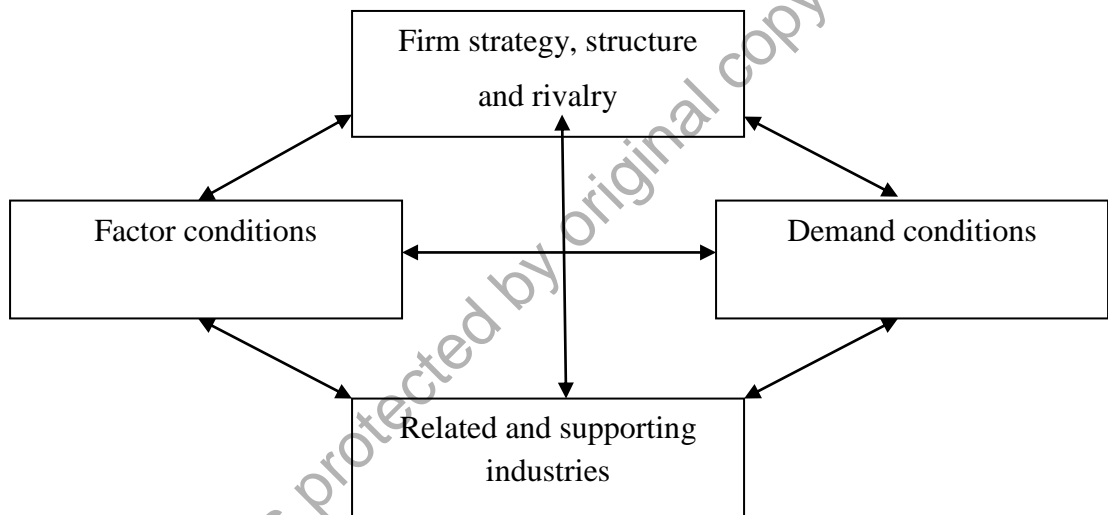


Figure 1.4: Porter's diamond reflecting determinants of competitive advantage
(Source: Porter, 1990)

Nevertheless, if a new methodology can be developed towards achieving a competitive advantage over others, this might create an opportunity, since demand for FPDs is already established in the region. Using Porter's (1990) Diamond theory, an analysis of the opportunity to attain competitive advantage in FPD manufacturing in Malaysia can be garnered. Through 'firm structure, strategy and rivalry' from the points given in Figure 1.4, a respectable position can be achieved. If Malaysian FPD manufacturers can achieve and sustain itself in the already developed regional market by facing up to the fierce