

# Featured Speaker



**MR. AZMI SAID**

Graduated from Universiti teknologi Malaysia in Bachelor of Chemical Engineering with Honors (Second Class Upper) in 1992. He was a British Petroleum (BP) sponsored student and was trained in Commercial Project Development by BP during his undergraduate years. He joined EXXON MOBIL operations upon graduation via ESSO MALAYSIA BERHAD (EMB). With EXXON MOBIL, he was trained in Process Engineering; Short Term Planning; Long Term Planning; Project Evaluation and Economics; and Investment Appraisal.

Azmi had also experienced three times business start-ups and various exposures/experiences in the area of Product Development, Business Development, Venture Capital, Operational Planning, Plant Production Management and ISO 9000 Quality Management System. He had also successfully managing technology transfer from FARMOCEAN INTERNATIONAL AB to the Department of Fisheries between 2006 and 2008 on Semi-Submersible Fish Farming Cage System.

Azmi had worked with various organizations from multi-national/GLC such as British Petroleum (BP), ESSO (an ExxonMobil affiliate) and Malaysian Technology Development Corporation (MTDC) to Small Medium Enterprises (SME) entities such as POLYMAL Corporation Sdn Bhd, DE BONO Industries Sdn Bhd, PHIMAX Technologies (M) Sdn Bhd and ORBTECH Composites (M) Sdn Bhd. Azmi is a dynamic entrepreneur with strategic studies, technology evaluation and commercialization as his forte.



**MR. ABDUL RANI**

Co-founder and Chief Executive Officer of CWorks Systems Berhad. He was appointed to the Board on 1 August 2001. Rani is responsible for the management of the business operations, business development and strategic planning of the Company. He obtained his Bachelor of Electrical Engineering from Purdue University, USA and a Master of Science in Engineering Business Management from Warwick University, United Kingdom. He has 20 years working experience.

He started his career in 1989 working as a Wire-line Engineer for Schlumberger Overseas SA. He then went to work as a Survey Engineer for Racal Survey (M) Sdn Bhd doing regional work. In 1997, he then joined PROPEL-Johnson Controls Sdn Bhd (PJC) and left in 2000 as its Head of Special Projects and MIS. During his tenure at PJC he was responsible mainly for the design, development, implementation and operation of IT systems such as the nationwide maintenance call centre for customers such as the Ministry of Health's hospital support services privatization project. He also has implemented CMMS systems in a number of facilities including banks, institutes of higher learning, apartment complexes and hospitals locally and overseas.

Under his tenure as CEO, Rani successfully listed CWorks Systems Berhad on the MESDAQ Malaysia as well being recognized for several prestigious awards such as the winner of Business Excellence Awards 2008 by Malaysia Canada Business Council (MCBC), Silver Award MSC Malaysia for Industry Excellence in IT, The MSC - APICTA Award for Best General Application, ranked #107 Fastest Growing Technology Company on Deloitte Technology Fast 500 Asia Pacific and Finalist for the Best EGovernment Application at 2010 MSC - APICTA

En Rani is the IT council member of the Master Builder Association (MBAM) and director of several companies. He is also appointed as one of the mentor



**MR. MAIR NASSER BIN ZAINAL ABIDIN**

Mair Nasser is currently Senior Vice President and Head of Department for the Symbiosis Program at MTDC. The department is responsible for running an integrated program to establish start up companies managed by graduates to undertake commercialization of research from the universities and research institutions.

Mair Nasser started his career in 1995, as an Internal Auditor at Asia Commercial Finance Bhd (ACF). Following the stint at ACF, he was offered the Assistant Director post at Malaysian Industrial Development Authority (MIDA). At MIDA, he was attached to the Automotive

and Machinery Division, and was involved in the implementation of various policies and evaluation of incentives to promote and develop the Automotive and Machinery industry in Malaysia.

In 1997, Mair Nasser made a move to MTDC, where he was initially attached to the Investment Division. Whilst at the division, he oversaw and implemented various activities ranging from fund raising, deal origination, evaluation to monitoring. When MTDC was given the mandate to initiate a Comprehensive Government Funding Program (TAF & CRDF) to develop high technology companies, he was among the pioneering group of staff to manage and implement the TAF & CRDF program. Later he was assigned as the Head for the Value-Added Department, with the principally aim of accelerating the development of the companies under the TAF/CRDF grants scheme and in the technology centers.

Mair Nasser graduated in 1994 with a bachelor degree in Business Administration (Finance) from Universiti Utara Malaysia and an MBA (Finance) in year 2004 from Universiti Putra Malaysia.

